# CHRISTOPHER PROKOP

# **Director of Technology**

resume@cpcoding.com

Senior executive with 28 years' experience delivering technical solutions and customized software applications. Proven ability to take a product from concept to market covering all aspects of product strategy, design, development, operational service delivery, and P&L management. Held key leadership roles spanning software development, strategy and change management, system architect, and technical consultant. Pragmatic and hands-on leader of technology driven initiatives, with outstanding communication and interpersonal skills to communicate with a wide variety of technical and non-technical audiences.

#### NOTABLE ACHIEVEMENTS

#### Team Leadership

Direct the full development team for a multimillion-dollar e-commerce online auction-based marketplace that handles over \$1B annually while servicing 3 million buyers (B2B and B2C)

#### **Custom Software Development and Project Management**

Lead the design and development of a Warehouse Supply Chain Logistics System to optimize worldwide inventory management and distribution, processing over 70,000 units and 30,000 transactions monthly

### Founded BitWrench at age 24

CTO of Custom Internet Application Development Company for 7 years, achieving \$1M of annual Revenue Growth and 15 employees

#### **Early Internet Pioneer**

Developed one of the first online e-commerce sites with MCI Marketplace, utilizing Netscape's debut of 'Cookies' in 1996

#### **PROFESSIONAL EXPERIENCE**

2009 – Present Washington, DC

### **Director of Retail Technology** - Liquidity Services

- Direct all software development, implementation, and operation for Retail, Warehouse, and Financial operations
- Manage all hiring, training, and team development for staff of 25
- Liaison to the business to gather product requirements, architect solutions, and write technical proposals
- Support the development and maintenance of a dozen custom applications written in Node, Perl, Java, and jQuery

2007 – 2011 Washington, DC

## CTO/Owner - CPCoding

- Advanced Technical Consultation and Development Services for 25 clients
- Manage development projects valued in excess of \$500K while supporting numerous clients and international development teams

#### **EARLY CAREER**

2003 – 2007 Washington, DC

### Senior Developer - Risk Metrics Group

- Delivered automated data processing for global financial institutions and U.S.
  Securities and Exchange Commission (SEC) shareholder transactions
- Developed and maintained a SAS 70 audit-compliant online application to handle real-time voting of U.S. SEC meetings

1996 – 2003 Washington, DC

### CTO/Co-Owner - BitWrench, Incorporated

- Directed all day-to-day operations, hiring, team management, business development, strategic planning, sales, and corporate outreach
- Developed numerous online applications, publishing sites, daily news feeds, ecommerce sites, backend data base development, dynamic content templating systems, and system administrative/maintenance tools

1994 – 1996 McLean, VA

### Internet Engineer / Perl Developer - Proxicom, Inc.

Developed pioneering Web Applications for Fortune 500 Companies

Created AOL's first public website

**EDUCATION** 

1989 – 1993 B.S. Physics, and B.A. Analytic Philosophy

Washington, DC The American University

## SKILLS/KEYWORDS

- Custom Software Design and Architecture
- Team Building and People Management
- Open Source and Cloud Strategy
- E-Commerce & Retail
- Coding & Systems Engineering
- Agile Methodologies

- Project Planning, Management, and Budgeting
- Senior Leadership
- Full Application Development
- Supply Chain Logistics
- Full Systems Architect & Infrastructure
- SaaS & Enterprise